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QuickBooks Enterprise Solutions Reports

Complete List of QuickBooks Enterprise Solutions Reports-



QuickBooks Enterprise Solutions, for growing businesses, is the most powerful QuickBooks product. It has the capabilities and flexibility to meet your business's unique needs as it grows for less than other, more complicated accounting systems. It comes with 134 standard reports with the flexibility for you to customize and build your own reports. You can also retrieve your data with ODBC-compliant applications such as Microsoft® Excel or Access to analyze your data any way you want. QuickBooks Enterprise Solutions is available in industry-specific versions with additional industry-specific features and reports.

Key benefits include:

- **Best for Multiple Users:** Scale from 5 to 20 simultaneous users with the best multiple-user performance QuickBooks offers.
- Scalability: Get the most data capacity of any QuickBooks product add and track hundreds of thousands of inventory items, customers or vendors.
- Accounting Controls: Enhanced user access permissions to over 100 areas and activities and "alwayson" audit tracking.
- Advanced Reporting: Use the built-in financial statement designer to customize financial statements.
- Open Access to Your Data: Retrieve your QuickBooks data with ODBC compliant applications such as Microsoft® Excel or Access to see data just the way you want.
- **Linux Compatible:** Install the QuickBooks Database Server on Linux to take advantage of the increased security, manageability, and lower total cost of ownership of the Linux platform.
- Remote Access: Connect remote workers and satellite offices with a real-time link to Enterprise Solutions via Windows Terminal Services.
- **Customizable and Expandable:** Exchange data with a wide array of software solutions that integrate seamlessly with Enterprise Solutions, such as TrueCommerce EDI and Velocity Inventory.
- **Huge Cost Savings:** Enterprise Solutions starts at \$3,000 for a 5-user license and a one year membership to the Full Service Plan.
- It's QuickBooks Easy and Backed by Intuit: Makers of QuickBooks serving the needs of Canadian small businesses.



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Company & Financial Reports

Find out how well your company is doing financially.

| Profit and Lo | SS |
|-------------------------|------------------|
| Ordinary Income/Expense | |
| Income | |
| Labor | 4,252.00 |
| Construction | |
| Subcontractors | 8,832.38 |
| Total Construction | 8,832.38 |
| Total Income | 13,084.38 |
| Gross Profit | 13,084.38 |
| Expense | |
| Job Expenses | |
| Equipment Rental | 550.00 |
| Job Materials | 1,302.26 |
| Total Job Expenses | 1,852.26 |
| Total Expense | 1,852.26 |
| Net Ordinary Income | 11,232.12 |
| Net Income | <u>11,232.12</u> |

Example 1: Profit & Loss Standard

| Abercrombie, Kristy | - |
|---------------------------|-----------------|
| Family Room | 881.19 |
| Total Abercrombie, Kristy | 881.19 |
| Ecker Designs | |
| Office Repairs | 1,219.69 |
| Total Ecker Designs | 1,219.69 |
| Jacobsen, Doug | |
| Poolhouse | <u>5,944.42</u> |
| otal Jacobsen, Doug | 5,944.42 |

Example 2: Income by Customer Summary

Profit & Loss

| Report Name | What It Answers |
|---|--|
| Profit & Loss Standard | How much money did my company make or lose over a specific period of time? |
| Profit & Loss Detail | What are the year-to-date transactions (and totals) for each income and expense account, so I can determine what contributed to my company's net profit? |
| Profit & Loss Year to Date Comparison | How do my income and expenses for a recent period of time compare to the entire fiscal year to date? |
| Profit & Loss Previous Year Comparison | Is my company making more money now than for the same period a year ago? |
| Profit & Loss by Job | How much money is my company making or losing on each job? |
| Profit & Loss by Class | How much money did my company make or lose on each business segment that is tracked through QuickBooks classes? |
| Profit & Loss Unclassified | How much money did my company make or lose that is not tracked through QuickBooks classes? |

Income & Expenses

| Report Name | What It Answers |
|----------------------------|---|
| Income by Customer Summary | What is the gross profit (sales minus cost of goods sold) received from each customer? |
| Income by Customer Detail | What is the gross profit (sales minus cost of goods sold), broken down by transaction, received from each customer? |
| Expenses by Vendor Summary | What are my company's total expenses for each vendor? |
| Expenses by Vendor Detail | What are my company's total expenses, per transaction, for each vendor? |
| Income & Expense Graph | How does my company's income compare to expenses? What are the largest sources of income and expenses? |



Balance Sheet & Net Worth

| Report Name | What It Answers |
|--------------------------|---|
| Balance Sheet Standard | What is the value of my company (its assets, liabilities, and equity), showing me the individual balances for each account? |
| Balance Sheet Detail | What is the value of my company (its assets, liabilities, and equity), showing me the transactions and the starting and ending balances for each account? |
| Balance Sheet Summary | What is the value of my company (its assets, liabilities, and equity), showing me the total balance for each type of account? |
| Previous Year Comparison | How has the value of my company (its assets, liabilities, and equity), changed compared to the same date one year ago? |
| Net Worth Graph | How have my company's assets, liabilities, and equity (i.e., its net worth) changed over a specific period of time? |

Cash Flow

| Report Name | What It Answers |
|-------------------------|---|
| Statement of Cash Flows | What was the cash inflow (from profit and additional cash received) and cash outflow (cash spent) during a specific period of time? |
| Cash Flow Forecast | What income and expenses can I anticipate over the next few weeks from receivables, payables, and banking? |

| Balance Sheet | |
|----------------------------|-----------------|
| ASSETS | |
| Current Assets | -0 |
| Accounts Receivable | |
| Accounts Receivable | 1,555.00 |
| Total Accounts Receivable | 1,555.00 |
| Total Current Assets | 1,555.00 |
| TOTAL ASSETS | <u>1,555.00</u> |
| LIABILITIES & EQUITY | |
| Equity | |
| Net Income | 1,555.00 |
| Total Equity | 1,555.00 |
| TOTAL LIABILITIES & EQUITY | 1,555.00 |

Example 3: Balance Sheet Standard

| Statement of Cash Flows | |
|---|-----------|
| OPERATING ACTIVITIES Net Income Adjustments to reconcile Net Income to net cash provided by operations: | -23.00 |
| Cal Oil Card | -112.80 |
| Net cash provided by Operating Activities FINANCING ACTIVITIES | -135.80 |
| Truck Loan | 9,500.00 |
| Opening Bal Equity | -9,500.00 |
| Net cash provided by Financing Activities | 0.00 |
| Net cash increase for period | -135.80 |
| Cash at beginning of period | -500.00 |
| Cash at end of period | -635.80 |

Example 4: Statement of Cash Flows



Customers & Receivables Reports

Find out how much money your customers owe and when it is due.

| | A/R Aging | g Summa | гу | |
|-----------------------|---------------|---------|----------|----------|
| | Current | 1 - 30 | > 30 | TOTAL |
| Cook, Brian | | | No. | |
| 2nd story | 488.30 | 0.00 | 0.00 | 488.30 |
| Kitchen | 5.95 | 0.00 | 700.00 | 705.95 |
| Total Cook, Brian | 494.25 | 0.00 | 700.00 | 1,194.25 |
| Pretell Estates | | 1 2 | | |
| 155 Wilks Blvd. | 5.65 | -361.00 | 990.00 | 634.65 |
| Total Pretell Estates | 5.65 | -361.00 | 990.00 | 634.65 |
| TOTAL | <u>499.90</u> | -361.00 | 1,690.00 | 1,828.90 |
| | | | | |

| Customer Balan | |
|---------------------------|-----------|
| Abercrombie, Kristy | -sh |
| Family Room | 920.00 |
| Remodel Bathroom | -2,832.00 |
| Total Abercrombie, Kristy | -1,912.00 |
| Cook, Brian | |
| 2nd story | 488.30 |
| Kitchen | 705.95 |
| Total Cook, Brian | 1,194.25 |
| Ecker Designs | |
| Office Repairs | 489.00 |
| Total Ecker Designs | 489.00 |

Example 4: A/R Aging Summary

Example 5: Customer Balance Summary

A/R Aging

| Report Name | What It Answers |
|-----------------------------|---|
| A/R Aging Summary | How much does each customer owe? How much of each customer's balance is overdue? |
| A/R Aging Detail | Which invoices or statement charges are due and overdue? |
| Account Receivable Graph | For the total amount owed by my customers, what proportion of that amount is overdue? (i.e., show me a graph of the information in the A/R aging summary report.) |
| Open Invoices | Which invoices or statement charges haven't been paid and when are they due? |
| Collections Report | Which customers are overdue, how much do they owe, and what are their phone numbers? |

Customer Balance

| Report Name | What It Answers |
|------------------------------|---|
| Customer Balance Summary | How much does each customer owe? |
| Customer Balance Detail | What payments and invoices make up each customer's current balance? |
| Unbilled Cost by Job | What job-related expenses haven't been charged to customers? |
| Transaction List by Customer | What transactions has my company had with each customer? |

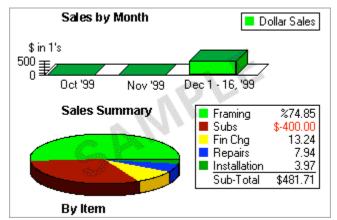
Lists

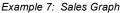
| Report Name | What It Answers |
|-----------------------|---|
| Customer Phone List | What is the phone number for each customer? |
| Customer Contact List | What is the contact information and current balance of each customer? |
| Item Price List | What is the price of each item or service my company sells? |

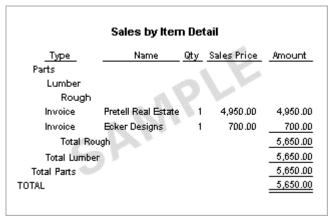


Sales Reports

Find sales information related to customers, items, sales reps, pending sales, and sales orders.







Example 8: Sales by Item Detail

Sales by Customer

| Report Name | What It Answers | |
|---------------------------|--|--|
| Sales by Customer Summary | What are the total sales for each customer and job? | |
| Sales by Customer Detail | What are the sales to each customer and job, broken down by transaction? | |
| Pending Sales | Which sales are marked as pending? | |
| Sales Graph | Which month has the highest sales revenue? Which items, customers, or sales reps bring in the most income? | |

Sales by Item

| Report Name | What It Answers | | |
|-----------------------|--|--|--|
| Sales by Item Summary | For each item or service: how many have been sold, what is the total dollar sales, and what is its percentage of my total sales? Which items and/or services bring in the most/least income? | | |
| Sales by Item Detail | What are the sales of each item, broken down by transaction? | | |

Sales by Rep

| Report Name | What It Answers |
|----------------------|--|
| Sales by Rep Summary | What is the total sales for each sales representative? |
| Sales by Rep Detail | Which sales did each sales representative make? |

Open Sales Orders

| Report Name | What It Answers |
|-------------------------------|--|
| Open Sales Orders by Customer | What are the open sales orders for each customer or job? |
| Open Sales Orders by Item | What are the open sales orders for each item? |



Jobs, Time & Mileage Reports

Find out how well your company is doing at estimating jobs, how much time is spent on each job, and the mileage expenses for each vehicle or job.

| | Act. Cost | Act. Revenue | (\$) Diff |
|-------------------|-----------|--------------|-----------|
| Cook, Brian | | 8 | |
| 2nd story | 15,985.89 | 15,308.00 | -677.89 |
| Kitchen | | 9 1 2 2 | |
| Change Order #1 | 3,885.00 | 4,175.50 | 290.50 |
| Kitchen - Other | 2,505.80 | 5,998.00 | 3,492.20 |
| Total Kitchen | 6,390.80 | 10,173.50 | 3,782.70 |
| ~ D | N ≥ | | |
| Total Cook, Brian | 22,376.69 | 25,481.50 | 3,104.81 |
| OTAL | 22,376.69 | 25,481.50 | 3,104.81 |

| | Job Esti | mates u | s. Actua | ls Sumn | пагу | |
|---------------|-----------|-----------|------------|------------------|----------|------------|
| | Est. Cost | Act. Cost | (\$) Diff. | Est. Rev | Act. Rev | (\$) Diff. |
| Aber, Kris | | | | _ N | | |
| Kitchen | 4,505.00 | 0.00 | -4,505.00 | 4,792.00 | 0.00 | -4,792.00 |
| Bathroom | 6,425.00 | 2,647.23 | -3,777.77 | 7,409.50 | 3,917.50 | -3,492.00 |
| Total Aber | | 2,647.23 | -8,282.77 | 12,201.50 | 3,917.50 | -8,284.00 |
| Ecker Des | | | A 10 | | | |
| Office Rep | 5,370.00 | 450.00 | -4,920.00 | 5,757.50 | 489.00 | -5,268.50 |
| Total Ecker D | 5,370.00 | 450.00 | -4,920.00 | 5,757.50 | 489.00 | -5,268.50 |
| TOTAL | 16,300.00 | 3,097.23 | -13,202.77 | <u>17,959.00</u> | 4,406.50 | -13,552.50 |
| | | | | | | |

Example 10: Job Estimates vs. Actuals Summary

Jobs & Profitability

| Report Name | What It Answers |
|---------------------------|---|
| Job Profitability Summary | What total amount has my company made or lost on each job? |
| Job Profitability Detail | For a particular job, what activities have generated the most (and least) profit? You'll be prompted to select the job for which you want to run this report. |
| Profit & Loss by Job | How much money is my company making or losing on each job? |
| Item Profitability | What total amount has my company made or lost on each inventory item, part, service, or expense for which we bill customers? |
| Unbilled Costs by Job | What job-related expenses haven't been charged to customers? |

Job Estimates

| Report Name | What It Answers | |
|--|--|--|
| Job Estimates vs. Actuals Summary | How well does my company estimate the costs and revenue for each job? | |
| Job Estimates vs. Actuals Detail | How well does my company estimate the costs and revenue for each aspect of a particular job? | |
| Job Progress Invoices vs. Estimates | For each progress invoice, how much of the estimated amount has been billed? | |
| Item Estimates vs. Actuals | How well did my company estimate the costs and revenue for each item, part, service, or expense for which we bill customers? | |
| Estimates by Job | What estimates have been assigned to each customer or job? | |
| Open Purchase Orders by Job | What purchase orders are currently open (i.e., have items still on order) for each job? | |



Time

| Report Name | What It Answers |
|---------------------|---|
| Time by Job Summary | How much time did my company spend on each job? |
| Time by Job Detail | How much time did my company spend on each aspect of each job? |
| Time by Name | How much time has each employee (or subcontractor) spent on each job? |
| Time by Item | How much time has my company spent on each service we provide? |

Mileage

| Report Name | What It Answers |
|----------------------------|---|
| Mileage by Vehicle Summary | For each vehicle, what is the total mileage and the mileage expense? What is the total miles for all vehicles? |
| Mileage by Vehicle Detail | What is the trip information for each vehicle, including mileage, trip date, mileage rate, and mileage expense? What is the total mileage and mileage expense for all vehicles? |
| Mileage by Job Summary | For each job, what is the total mileage and the billable amount? |
| Mileage by Job Detail | What is the trip information for each job, including the vehicle used, mileage, trip date, mileage rate, and mileage expense? What is the total mileage and mileage expense for all jobs? |

| Melton, Johnny:Dental office | -0 | |
|------------------------------------|-------|--------|
| Framing | 20:30 | |
| Total Melton, Johnny:Dental office | | 20:30 |
| Teschner, Anton:Sun Room | | |
| Framing | 82:00 | |
| Removal | 38:00 | |
| Total Teschner, Anton:Sun Room | | 120:00 |
| TOTAL | | 140:30 |

Example 11: Time by Job Summary

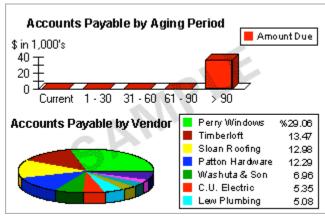
| | Miles | Billable Amount |
|--|------------------------|---------------------------|
| Freeman, Kirby Remodel Bathroom Total Freeman, Kirby | <u>172.00</u> 172.0 | 0 <u>62.80</u> 0 62.80 |
| Jimenez, Cristina Utility Shed Total Jimenez, Cristina | <u>28.00</u> 28.0 | 10.23 0 10.23 |
| Prentice, Adelaide Hippodrome Playhouse Total Prentice, Adelaide | 110.00 110.0 | <u>40.16</u> 0 40.16 |

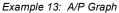
Example 12: Mileage by Job Summary

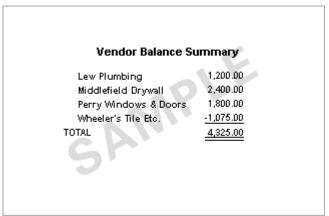


Vendors & Payables Reports

Find out how much money your company owes and how much of it is overdue.







Example 14: Vendor Balance Summary

A/P Aging

| Report Name | What It Answers |
|------------------------|--|
| A/P Aging Summary | How much does my company owe each vendor? How much of the balance for each vendor is overdue? |
| A/P Aging Detail | Which bills are due and overdue? |
| Accounts Payable Graph | For the total amount owed to vendors, what proportion of that amount is overdue? (i.e., show me a graph of the information in the A/P aging summary report.) |

Vendor Balances

| Report Name | What It Answers |
|----------------------------|--|
| Vendor Balance Summary | What is my company's current balance with each vendor? |
| Vendor Balance Detail | What transactions make up my company's current balance with each vendor? |
| Unpaid Bills Detail | How much does my company owe each vendor, and are any payments overdue? |
| Transaction List by Vendor | What transactions has my company had with each vendor? |

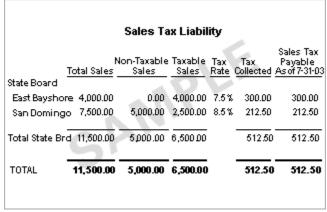


Sales Tax

| Report Name | What It Answers |
|------------------------------|--|
| Sales Tax Liability | For my company's total sales, how much is taxable, at what rate, and how much sales tax is currently due to be paid? |
| Sales Tax Revenue Summary | For my company's total sales, how much is taxable? For the non-taxable sales, how much is for non-taxable labor? |

Lists

| Report Name | What It Answers |
|---------------------|--|
| Vendor Phone List | What is the phone number for each vendor? |
| Vendor Contact List | What is the contact information and current balance for each vendor? |



Example 16: Sales Tax Liability



Purchase Reports

Find information about purchases and open purchase orders.

| Type | Item | Qty | Price | Balance |
|---|---------------|-----|--------|------------------|
| City of Middlefic | | 1 | 175.00 | 175.0 |
| Total City of Mid | dlefield | N a | 110.00 | 175.0 |
| Keswick Insulat Check Total Keswick Ins | Window | 1 | 250.00 | 250.00 250.00 |
| Middlefield Drys | wall llew | | | 200.0 |
| Bill | Subcontractor | 1 | 450.00 | 450.00 |
| Bill | Subcontractor | 1 | 750.00 | 1,200.00 |
| Total Middlefield | Drywall | | | 1,200.0 |
| TOTAL | | | | 1,625.0 |

| Example 17: | Purchases by | Vendor Detail |
|-------------|--------------|---------------|
|-------------|--------------|---------------|

| Open Purchase Orders | | | |
|----------------------|--------------------------|------------|-----------|
| Туре | Name | Deliv Date | Amount |
| Purchase Order | McClain Appliances | 02/29/2000 | 2,100.00 |
| Purchase Order | Thomas Kitchen & Bath | 01/31/2000 | 2,320.00 |
| Purchase Order | Perry Windows & Doors | 01/08/2000 | 810.00 |
| Purchase Order | Timberloft Lumber | 03/31/2000 | 6,075.00 |
| Purchase Order | Perry Windows & Doors | 02/05/2000 | 7,820.00 |
| Purchase Order | Perry Windows & Doors | 03/04/2000 | 2,325.00 |
| Purchase Order | Patton Hardware Supplies | 01/15/2000 | 3,459.20 |
| Purchase Order | Larson Flooring | 02/15/2000 | 4,750.00 |
| otal | | | 29,659.20 |

Example 18: Open Purchase Orders

Purchases by Vendor

| Report Name | What It Answers |
|-------------|--|
| Summary | What are my company's total purchases from each vendor? |
| Detail | What are my company's total purchases, broken down by transaction, from each vendor? |

Purchases by Item

| Report Name | What It Answers |
|-------------|---|
| Summary | For each item or service, how many has my company bought, and what is the total amount spent? |
| Detail | What are my company's total purchases for each item and service, broken down by transaction? |

Open Purchase Orders

| Report Name | What It Answers | | | |
|-----------------------------|--|--|--|--|
| Open Purchase Orders | For all open purchase orders, what are the vendor name, PO number, amount, order date, and the expected delivery date? | | | |
| Open Purchase Orders by Job | What purchase orders are currently open (i.e., have items still on order) for each job? | | | |



Inventory Reports

Find information about inventory value, stock status, and pending builds, including a worksheet for checking your physical inventory.

| Inventory Valuation Summary | | | | | | | | | |
|---|-----|-------|--------|-------|-------|--------|--------|--|--|
| On Awg Asset % of Retail % of Hand Cost Value Tot Asset Price Value Tot Retail | | | | | | | | | |
| Cabinets | | | | | | | | | |
| Pulls | -32 | 0 | 0 | 0% | 0 | 0 | 0.0% | | |
| Light Pine | -1 | 1,500 | -1,500 | 100 % | 1,799 | -1,799 | 88.3% | | |
| Cabinets | -17 | 0 | 0 | 0% | 14 | -238 | 11.7% | | |
| Total Cab | -50 | | -1,500 | 100 % | | -2,037 | 100.0% | | |
| TOTAL | -50 | | -1,500 | 100% | | -2,037 | 100.0% | | |
| | 4 | | | | | | | | |
| | | | | | | | | | |
| | | | | | | | | | |

| | Description | Vendor | On Hand | Physical Coun |
|----------------|---------------|----------------|---------|---------------|
| Cabinets | | | | |
| Cabinet Pulls | Cabinet Pulls | Patton Hardwar | e 37 | |
| Light Pine | Light pine | Patton Hardwar | e 1 | |
| Cabinets | Cabinets | Thomas Kitcher | 17 | |
| Cabinets - End | | | | |
| Hardware | | A P | | |
| Doorknobs Std | Doorknobs | Patton Hardwar | e 4 | |
| Lk Doorknobs | Locking | Patton Hardwar | e 6 | |
| Hardware 💮 | | | 0 | |
| Hardware - End | | | | |

Example 19: Inventory Valuation Summary

Example 20: Physical Inventory Worksheet

Inventory Valuation

| Report Name | What It Answers |
|-----------------------------|--|
| Inventory Valuation Summary | What is the current asset and retail value of each inventory item? |
| Inventory Valuation Detail | Which transactions have affected the value of my inventory? |

Inventory Stock Status

| Report Name | What It Answers |
|----------------------------------|---|
| Inventory Stock Status by Item | What is the detailed information about each inventory item? Includes stock on hand, to show if it's time to reorder. |
| Inventory Stock Status by Vendor | What is the detailed information about each inventory item, organized by vendor? Includes stock on hand, to show if it's time to reorder. |
| Physical Inventory Worksheet | A worksheet that you can use to check your physical inventory against your QuickBooks records. |
| Pending Builds | Which builds are marked as pending, and what is the detailed information for each of them? |



Employees & Payroll Reports

Find information about your employees, payroll, and payroll-related expenses.

| Payroll Summary | | | | | |
|--|-------------------------|-----------|-------------------|--|--|
| | Dan T. Miller | | | | |
| Employee Wages | Hours | Rate | <u>Jan '00</u> | | |
| Gross Pay Salary | 88 | | 3,192.30 | | |
| Total Gross Pay | 00 | | 3,192.30 | | |
| Taxes Withheld Federal Withholding | | Marie III | -155.00 | | |
| Medicare Employee | | | -46.29 | | |
| Social Security Employee CA - Withholding | | | -197.92 -46.27 | | |
| Total Taxes Withheld | | | -445.48 | | |
| Net Pay Employer Taxes and Contributions | | | 2,746.82 | | |
| Medicare Company | | | 46.29 | | |
| , , , | Social Security Company | | | | |
| Total Employer Taxes and C | ontributio | ıns | 244.21 | | |

| Evample | 21. | Payroll | Summarv |
|---------|-------------|----------|------------|
| | ~ 1. | ı avıcıı | Julillialv |

| Employee State Taxes Detail | | | | | | | | |
|---|--------------------|-----------------|--|--|--|--|--|--|
| SSN/Tax ID Payroll Item Inc Sub To Tax Wage Base Amount | | | | | | | | |
| Dan T. Miller | | | | | | | | |
| 333-44-5555 CA Win | thholding1,596.15 | 1,596.15 -21.29 | | | | | | |
| Total Dan T. Miller 1,596.15 1,596.15 -21.3 | | | | | | | | |
| Elizabeth N. Mason | Elizabeth N. Mason | | | | | | | |
| 569-87-1234 CA Wr | thholding538.44 | 538.44 -3.47 | | | | | | |
| Total Bizabeth N. Mason | 538.44 | 538.44 -3.47 | | | | | | |
| Gregg O. Schneider | Gregg () Schneider | | | | | | | |
| 444-55-8688 CAW | thholding1,323.94 | 1,323.94 -46.74 | | | | | | |
| Total Gregg O. Schneider 1,323.94 1,323.94 -46.74 | | | | | | | | |
| TOTAL | 3,458.53 | 3,458.53 -71.50 | | | | | | |
| | | | | | | | | |

Example 22: Employee State Taxes Detail

Payroll

| Report Name | What It Answers |
|-------------------------------|--|
| Payroll Summary | What are the accumulated totals for the payroll items (taxes withheld, etc.) on each employee's recent paycheques? |
| Payroll Item Detail | What is the line-by-line breakdown of each recent payroll transaction by item? |
| Payroll Detail Review | What values are used to calculate individual payroll items on employee paycheques? |
| Payroll Transactions by Payee | Who received paycheques and what was the net pay? What payroll liability checks were written for payroll taxes and expenses? |
| Payroll Transaction Detail | What is the line-by-line breakdown of each recent payroll transaction by employee? |
| Payroll Liability Balances | What payroll-related taxes and fees does my company currently owe to the government and other agencies? |
| Payroll Item Listing | What is the latest information (amount, rate, annual limit, agency, etc.) for the line items in my company's payroll transactions? |
| Employee Earnings Summary | What are the total earnings and deductions for each employee? |

Employee

| Report Name | What It Answers | | |
|-----------------------|--|--|--|
| Employee Contact List | What is the contact information and social insurance number for each employee? | | |
| Employee Withholding | What is the federal and provincial withholding information for each employee? | | |
| Paid Time Off List | What are the sick and vacation time balances for each employee? | | |



Workers Compensation

| Report Name | What It Answers | | |
|---------------------------------|--|--|--|
| Workers Comp Summary | How much workers compensation insurance does my company owe? | | |
| Workers Comp by Code & Employee | How much workers compensation insurance does my company owe for each employee? | | |
| Workers Comp by Job Summary | How much workers compensation insurance does my company owe for each job? | | |
| Workers Comp Detail | What is the breakdown of my company's workers compensation premiums, by transaction? | | |
| Workers Comp Listing | What are my company's workers compensation job classification codes and their rates? | | |

| Paid Time Off List | | | | | | | |
|---|---|-------------------------------------|---|-------------------------------------|--|--|--|
| Employee Jenny Miller John Donovan Shane Hamby | Sick Available 40:00 0:00 0:00 | Sick Used 24:00 0:00 40:00 | <u>Vac. Available</u> 46:00 6:45 33:45 | Vac. Used 36:00 0:00 22:00 | | | |
| Jenny Miller John Donovan | Sick Available 40:00 0:00 | Sick Used 24:00 0:00 | <u>Vac. Available</u> 46:00 6:45 | 36:00 0:00 | | | |

Example 23: Paid Time Off List



Banking Reports

Find information about your banking transactions.

| Туре | Name | Account | Amount |
|---------|-----------------|----------|-----------|
| Payment | Teschner, Anton | Checking | 1,200.00 |
| TOTAL | | | 0.00 |
| Payment | Cook, Brian | Checking | 4,225.41 |
| TOTAL | | 11 12 | 0.00 |
| Deposit | ~ /V | Checking | 3,500.00 |
| Payment | Teschner, Anton | Funds | -3,500.00 |
| TOTAL | | | -3,500.00 |

| Reconciliation Discrepancy | | | |
|----------------------------|----------------------|-------------------|---------------------|
| Last Changed | Reconciled Amount | Type of Change | Effect of Change |
| 31 Mar 2002 | | | 3- |
| 25 Jun 2002 | -14.23 | Amount changed | -1.59 |
| 2 Jun 2002 | -245.00 | Amount changed | 12.00 |
| TOTAL | | 11 12 | 10.41 |
| 31 May 2002 | 13 0 | | |
| 2 Jun 2002 | -19.78 | Deleted | 19.78 |
| 14 Jun 2002 | -45.25 | Amount Changed | -22.68 |
| 23 Jun 2002 | -22.55 | Uncleared | 22.55 |
| 1 Jul 2002 | 305.00 | Amount changed | 45.00 |
| TOTAL | | | 64.65 |
| | | | |

Example 25: Deposit Detail

Example 26: Reconciliation Discrepancy

Banking

| Report Name | What It Answers |
|----------------------------|---|
| Deposit Detail | Lists all deposited and undeposited payments, including the customer who made the payment and how much of each payment was included in the deposit. |
| Cheque Detail | What cheques have been written, including the details of each one? |
| Missing Cheques | For a specified account, lists all cheques that have been written so you can check for missing and duplicate cheque numbers. You can also use this report to check for duplicate or missing invoices in accounts receivable or payments in a current asset account. |
| Reconciliation Discrepancy | For a specified account, what reconciled transactions have been modified since this account was last reconciled? (You'll be prompted for some account information before you can display this report.) |
| Previous Reconciliation | What transactions were cleared or outstanding from a previous reconciliation? (You'll be prompted for some account information before you can display this report.) |



Accountant & Taxes Reports

Find information related to accounting activities and income tax preparation.

| | General Le | uyei | |
|-----------------------|----------------|-----------|-----------|
| Туре | Name | Amount. | Balance |
| Checking | | 1 | 3,487.20 |
| Check | Sergeant Ins | -675.00 | 2,812.20 |
| Deposit | | 3,500.00 | 6,312.20 |
| Total Checking | | 2,825.00 | 6,312.20 |
| Accounts Receivable | ~ W | | 21,189.59 |
| Payment | Jacobsen, Doug | -2,000.00 | 19,189.59 |
| Invoice | Cook, Brian | 220.00 | 19,409.59 |
| Total Accounts Receiv | rable | -1,780.00 | 19,409.59 |

| Income Tax Summary | |
|-------------------------------------|------------|
| Sch C | |
| Gross receipts or sales | 101,727.84 |
| Bad debts from sales/services | 33.99 |
| Car and truck expenses | 255.10 |
| Insurance, other than health | 1,350.00 |
| Rent/lease other bus, prop. | 2,400.00 |
| Repairs and maintenance | 0.00 |
| Utilities | 351.63 |
| Wages paid | 17,293.75 |
| Labor, cost of goods | 20,129.00 |
| Materials/supplies, COGS | 28,759.70 |
| Other costs, COGS | 475.00 |
| Tax Line Unassigned (balance sheet) | 23,834.16 |

Example 27: General Ledger

Example 28: Income Tax Summary

Account Activity

| Report Name | What It Answers |
|--|--|
| Trial Balance | What is the ending balance for all accounts? |
| General Ledger | What is the recent activity in all my company's accounts, with beginning and ending balances for each account? |
| Transaction Detail by Account | What are the recent transactions for each account in my Chart of Accounts? |
| Journal | What are the most recent transactions, in chronological order? |
| Audit Trail | What changes affected my company's books during a specified accounting period? Who made the changes? |
| Closing Date Exception Report | What changes were made after the last closing date was set to transactions dated on or before that closing date? |
| Voided / Deleted Transactions | Which transactions have been voided or deleted? |
| Voided / Deleted Transactions History | What is the detailed history of voided and deleted transactions? |
| Transaction List by Date | What transactions were entered for a specified period of time? |

Listing

| Report Name | What It Answers | |
|-----------------|---|--|
| Account Listing | What are the names of each of my company's accounts? What is the current balance of each balance sheet account? | |

Income Tax

| Report Name What It Answers | |
|---|--|
| Income Tax Preparation What tax line is assigned to each account in my chart of accounts? | |
| Income Tax Summary Based on tax line assignments, what amounts does my company need on its income tax forms? | |
| Income Tax Detail What transactions make up each amount on my company's income tax fo | |



Budgets and Forecasts Reports

Find out how well your company is doing in meeting its budgeted income and expenses.

| Budget vs. Actual | | | | |
|---------------------|-----------|----------|--------------------|-------------|
| | Jan '00 | Budget | \$ Over Budget | % of Budget |
| Ordinary Income/Ex | xpense | | THE REAL PROPERTY. | |
| Income | | | | |
| Labor | 13,621.25 | 8,500.00 | 5,121.25 | 160.3% |
| Construction | 21,756.00 | 1,200.00 | 20,556.00 | 1,813.0% |
| Total Income | 35,377,25 | 9,700.00 | 25,677.25 | 364.7% |
| Gross Profit | 35,377.25 | 9,700.00 | 25,677.25 | 364.7% |
| Expense | | 4 | | |
| Fuel | 25.28 | 100.00 | -74.72 | 25.3% |
| Bank Charges | 25.00 | 15.00 | 10.00 | 166.7% |
| Total Expense | 50.28 | 115.00 | -64.72 | 43.7% |
| Net Ordinary Income | 35,326.97 | 9,585.00 | 25,741.97 | 368.6% |
| Net Income | 35,326.97 | 9,585.00 | 25,741.97 | 368.6% |

| Ordinary | |
|------------------|--|
| Inc | |
| | |
| Tot | |
| Gross Exp | |
| | |
| | |
| Tot Net Ordin | |
| Net Income | |
| | |

Forecast Overview Jan '00 Feb '00 Income/Expense ome 8,500.00 10,000.00 Labor 1,200.00 900.00 Construction 9,700.00 tal Income 10,900.00 Profit 9,700.00 10,900.00 pense 100.00 120.00 Fuel 50.00 50.00 Insurance 170.00 150.00 tal Expense nary Income 9,550.00 10,730.00 9,550.00 10,730.00

Example 29: Budget vs. Actual

Example 30: Forecast Overview

Budgets

| Report Name | What It Answers |
|-------------------------------------|---|
| Budget Overview | What are my company's projected income and expenses for each month? |
| Budget vs. Actual | For the company as a whole, how do the actual income and expenses compare to what has been budgeted? |
| Profit & Loss Budget Performance | How do the actual income and expenses compare to what has been budgeted for the current month and year? |
| Budget vs. Actual Graph | Are my company's income and expenses over or under budget? |

Forecasting

| Report Name | | What It Answers |
|-------------|---------------------|--|
| | Forecast Overview | What are my company's forecasted income and expenses for each month? |
| | Forecast vs. Actual | For the company as a whole, how do the actual income and expenses or account balances compare to what has been forecasted? |



List Reports

Find lists of useful information about your company.

| | Budget vs. Actual | | | | | |
|-----------------------------------|------------------------|----------------------|------------------------|--------------------|--|--|
| | Jan '00 | Budget | \$ Over Budget | % of Budget | | |
| Ordinary Income/Ex Income | pense | | | | | |
| Labor | 13,621.25 | 8,500.00 | 5,121.25 | 160.3% | | |
| Construction Total Income | 21,756.00 35,377,25 | 9,700.00 | 20,556.00 25,677.25 | 1,813.0% 364.7% | | |
| Gross Profit Expense | 35,377.25 | 9,700.00 | 25,677.25 | 364.7% | | |
| Fuel Bank Charges | 25.28 25.00 | 100.00 | -74.72 10.00 | 25.3% 166.7% | | |
| Total Expense | 50.28 | 115.00 | -64.72 | 43.7% | | |
| Net Ordinary Income Net Income | 35,326.97 35,326.97 | 9,585.00 9,585.00 | | 368.6% 368.6% | | |

Example 31: Customer Contact List

| Forecast Overview | | | | | |
|--|----------------|--|--|--|--|
| Jan '00 Feb '00 | | | | | |
| Ordinary Income/Expense | | | | | |
| ,500.00 10,000.00 ,200.00 900.00 ,700.00 10,900.00 | <u>00</u> | | | | |
| 100.00 120.00 50.00 50.00 150.00 170.00 .550.00 10,730.00 | 00 00 00 | | | | |
| | | | | | |

Example 32: Vendor Phone List

Customer

| Report Name | What It Answers |
|-----------------------|---|
| Customer Phone List | What is the phone number for each customer? |
| Customer Contact List | What is the contact information and current balance of each customer? |

Vendor

| Report Name What It Answers | |
|-----------------------------|--|
| Vendor Phone List | What is the phone number for each vendor? |
| Vendor Contact List | What is the contact information and current balance for each vendor? |

Employee

| Report Name | What It Answers |
|-----------------------|--|
| Employee Contact List | What is the contact information and social insurance number for each employee? |

Other Names

| Report Name | What It Answers |
|--------------------------|--|
| Other Names Phone List | What are the phone numbers of the people on my Other Names list? What transaction names (such as ATM) are on the list? |
| Other Names Contact List | What is the contact information for each name? |



Listing

| Report Name | What It Answers | | | |
|-------------------------------|--|--|--|--|
| Account Listing | What are the names of each of my company's accounts? What is the current balance of each balance sheet account? | | | |
| Item Price List | What is the price of each item or service my company sells? | | | |
| Item Listing | What is the latest information (price, cost, quantity on hand, etc.) for each product or service that my company sells? | | | |
| Payroll Item Listing | What is the latest information (amount, rate, annual limit, agency, etc.) for the line items in my company's payroll transactions? | | | |
| Workers Comp Listing | What are my company's workers compensation job classification codes and their rates? | | | |
| Terms Listing | What are the due dates and discounts available for customer payments and payments to vendors? | | | |
| To Do Notes | What tasks on my To Do list haven't been done yet? | | | |
| Memorized Transaction Listing | What is the latest information for all memorized transactions? | | | |

| Item Listing | | | | | | |
|-----------------|----------------|---------|----------|----------|--|--|
| <u>ttem</u> | Type | On Hand | Price | Cost | | |
| Framing | Service | 0 | 55.00 | Û | | |
| Installation | Service | 0 | 35.00 | ű | | |
| Cabinets | Inventory Part | -37 | 0.00 | 0.00 | | |
| Hardware | Inventory Part | -3 | 30.00 | 27.00 | | |
| Counter | Non-inventory | 0 | 1,899.98 | 1,750.00 | | |
| Lumber: Decking | Non-inventory | 0 | 220.00 | 0.00 | | |
| Finance Chg | Other Charge | 0 | 10.0% | (| | |
| San Domingo 🥯 | Sales Tax Item | 0 | 7.5% | (| | |

Example 33: Item Listing

| ltem | Purchase Date | Purchase Description | Cost |
|------------------|------------------|-------------------------|------------|
| Computer | 03/31/2001 | N600c Laptop | 2,000.00 |
| Desks & Chairs | 03/31/2003 | 2 Desks and Chairs | 1,000.00 |
| Tow Truck | 04/01/2003 | Red with white pin | 10,0000.00 |
| Inter, Tow Truck | 11/14/1992 | Tow Truck | 5,0000.00 |
| 9 | | | |

Example 34: Fixed Asset Listing

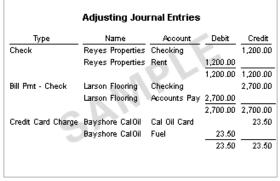


Accountant Edition (42 Additional Reports)

Custom-built for accounting professionals and contains advanced bookkeeping, write-up and financial reporting tools.

Accountant Edition includes all the reports from each of the QuickBooks Enterprise Solutions industryspecific editions. Plus, it includes the following accountant only reports located in the "Reports" selection on the Menu bar or via the Working Trial Balance tool:

| Adjusted Trial Balance | | | | | | |
|---|-----------|----------|-----------|--|--|--|
| Unadjusted Adjustments Adjuste Balance Balance | | | | | | |
| Checking | 10,571.57 | | 10,571.57 | | | |
| Savings | 29,500.50 | 450.45 | 29,950.95 | | | |
| Tools & Equipment | 5,030.00 | 1,130.00 | 6,160.00 | | | |
| Prepaid Insurance | 600.00 | | 600.00 | | | |
| Tow Truck | 75.50 | 70.00 | 145.50 | | | |
| Building | 800.00 | | 800.00 | | | |
| Accum Depreciation | 20.00 | | 20.00 | | | |
| Cal Oil Card | 45.00 | | 45.00 | | | |
| Note Payable | 36.30 | 22.40 | 58.70 | | | |
| TOTAL | 46,678.87 | 1,672.85 | 48,351.72 | | | |

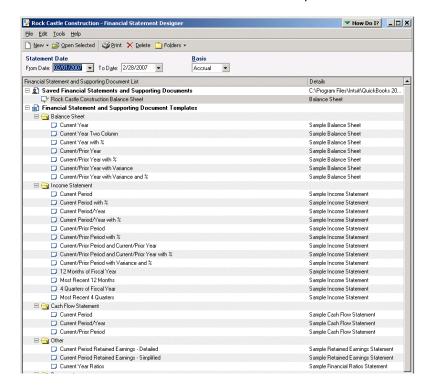


Example A: Adjusted Trial Balance

Example B: Adjusting Journal Entries

Financial Statement Designer

- Format statements to meet specific client needs using built-in spreadsheet-like tools.
- Create or customize title pages, notes and compilation letters using the integrated document editor.
- Choose from over **20 financial statement layouts** including balance sheets, income statements, cash flow statements and financial ratios reports.
- Save financial statements as PDF files or export them to Excel.





Contractor Edition (19 Additional Reports)

Custom-built for contractors with advanced job costing helps you make more money from your jobs.

| J | Job Costs by Vendor | | | | | |
|---|--------------------------|------------------|------------------|---------------------------|--|--|
| Name | Date | Memo | Account. | Amount | | |
| First National Bank First National Ba First National Ba Total First National | 11/02/2003 11/02/2003 | Bank S Bank S | 6060-B 6060-B | 12.00 180.00 192.00 | | |
| Franchise Tax Boa Franchise Tax Total Franchise Ta | 11/09/2003 | 1 10 | 6820-T,,, | 227.00 | | |
| Green Gas and Ele Green Gas and Total Green Gas a | 11/01/2003 | | 6970-U.,, | 165.00 165.00 | | |

| Unpaid Bills by Job | | | | | | |
|---------------------|---------------------|------------|--------------|--|--|--|
| Туре | Source Name | Due Date | Open Balance | | | |
| Albrecht, He | enry | | β. | | | |
| Cottage-N | New Construction | | | | | |
| Bill | Color-Brite Paint C | 01/11/2004 | 1,163.04 | | | |
| Bill | Laurel's Cabinets | 01/14/2004 | 12,532.00 | | | |
| Bill | Chide ster Marble | 01/19/2004 | 10,986.00 | | | |
| Bill | Chide ster Marble | 01/19/2004 | 3,730.00 | | | |
| Bill | Lipp's Landscapi | 01/09/2004 | 12,085.03 | | | |
| Total Cotta | ge-New Construction | | 40,496.07 | | | |
| Total Albrec | ht, Henry | | 40,496.07 | | | |
| TOTAL | | | 40,496.07 | | | |
| | | | | | | |

Example C: Job Costs by Vendor

Example D: Unpaid Bills by Job

Job Costs & Bills

| Report Name | What It Answers |
|------------------------------------|--|
| Job Status | What is the status of all active jobs? |
| Job Costs by Vendor & Job Summary | What are my company's job-related expenses for each vendor, subtotaled by job? |
| Job Costs by Vendor & Job Detail | What are my company's job-related expenses for each vendor, subtotaled by job? What are the transactions for those expenses? |
| Job Costs by Job & Vendor Summary | What are my company's job-related expenses for each job, subtotaled by vendor? |
| Job Costs by Job & Vendor Detail | What are my company's job-related expenses for each job, subtotaled by vendor? What are the transactions for those expenses? |
| Job Costs Detail | What are the expenses my company has incurred for each job? |
| Cost to Complete by Job Summary | What is the expected cost to complete all of my jobs? How much is each job over or under estimate? |
| Cost to Complete by Job Detail | What is the expected cost to complete a particular job, and what should it cost to complete each item of that job? How much is each item over or under estimate? |
| Unpaid Bills by Job | For each job, which bills haven't been paid? |
| Unpaid Job Bills by Vendor | For each vendor, which bills haven't been paid? |
| Expenses Not Assigned to Jobs | What are the expenses that haven't been assigned to a customer or job? |

Billed/Unbilled Hours

| Report Name | What It Answers |
|----------------------|--|
| By Person | How much time has each employee or subcontractor worked? What is the billable status of that time? |
| By Person & Job | How much time has each employee or subcontractor spent on each job? What is the billable status of that time? |
| By Person & Activity | How much time has each employee or subcontractor spent on each job and item? What is the billable status of that time? |



Open Purchase Orders

| Report Name | What It Answers |
|---------------------------------------|--|
| Open Purchase Orders by Vendor | What are the open purchase orders, by vendor? |
| Open Purchase Orders by Vendor Detail | What are the open purchase orders, by vendor, including detailed information about each transaction? |

Other

| Report Name | What It Answers |
|---|--|
| Certified Payroll - Box 1 Employee Information | What is each employee's social insurance number and address for filling out Box 1 of a Certified Payroll Report? |
| Vendor Account Information | What is the detailed information about each vendor, including balance and contact information? |
| Customer Account Information | What is the detailed information about each customer, including billing and contact information? |



Manufacturing & Wholesale Edition (11 Additional Reports)

Customized tools for manufacturers & wholesalers to streamline workflow and manage finances more effectively.

| | Jan - Dec, 2008 |
|--------------------------|-----------------|
| Prentice Pools | 295,787.50 |
| Retail Homeowners | 172,577.00 |
| Regina French Homes | 40,189.56 |
| Pete Harbin Contractor | 35,827.50 |
| Steve Box Home Builder | 32,002.50 |
| Butch Brown Home Builder | 30,982.50 |

| Sale | es by Pr | oduct | |
|-----------------|----------|------------|------------|
| | Qty | Amount | % of Sales |
| Inventory | | | -0 |
| POCO-FG | 11.00 | 26,850.00 | 5.7% |
| POCO-AQ | 16.00 | 33,750.00 | 7.2% |
| POCO-DB | 15.00 | 31,750.00 | 6.7% |
| POCO-LB | 29.00 | 57,625.00 | 12.2% |
| Total Inventory | NID | 149,975.00 | 33.09% |
| Assembly | | 20- | |
| 3000-UL | 17.00 | 104,625.00 | 22.2% |
| 2000-PT | 21.00 | 109,500.00 | 23.2% |
| 1000-MC | 48.00 | 107,850.00 | 22.9% |
| Total Assembly | | 321,975.00 | 66.91% |
| TOTAL | | 471,950.00 | 100.0% |

Example E: Sales Volume by Customer

Example F: Sales by Product

Sales

| Report Name | What It Answers |
|----------------------------|---|
| Sales by Rep Detail | Which sales did each sales representative make? |
| Sales by Product | What are my company's best-selling products? Which products have brought in the most revenue? |
| Sales by Customer Type | Which group of customers provides my company with the most sales revenue? |
| Sales Volume by Customer | Which customers bring in the most revenue? |
| Sales By Class & Item Type | How much does my company make on each item type, listed by class? |
| Profitability by Product | Which products are most profitable? |

Open Sales Orders

| Report Name | What It Answers |
|-------------------------------|--|
| Open Sales Orders by Customer | What are the open sales orders for each customer or job? |
| Open Sales Orders by Item | What are the open sales orders for each item? |

Other

| Report Name | What It Answers |
|------------------------------------|---|
| Inventory Reorder Report by Vendor | What items, from each vendor, do I need to reorder? |
| Assembly Bill of Materials Report | What components parts are included in my Bill of Materials? What is the cost of these components? |
| Open Purchase Orders by Item | What are the open purchase orders for each item? |



Forms & Worksheets

| Report Name | What It Answers |
|---|---|
| Return Materials Authorization (RMA) Form | Use this form to capture data on which items are being returned, who is returning them, and why they are being returned. |
| Damaged Goods Log | Use this form to document inventory items that are being scrapped so that you can adjust your inventory accordingly. |
| Non-conforming Materials Worksheet | Use this form to document which items are being returned to your vendors, and why. |
| Physical Inventory Worksheet | When it's time to do a physical inventory, use this printout to record the actual quantity on the shelves and compare it to the quantity in QuickBooks. |



Nonprofit Edition (8 Additional Reports)

Customized tools for Nonprofits to help them manage their organization's finances more effectively, efficiently & easily.

| Digge | st Donors/Gr | ants |
|----------------------|------------------------|-------------|
| January 1 | through December | 15, 2007 |
| | ♦ Jan 1 - Dec 15, 07 ♦ | % of Column |
| Jasmine Park | 6,895.00 ◀ | 12.5% |
| Raj, Shoba | 5,742.50 | 10.4% |
| Durbin Consulting | 5,520.00 | 10% |
| Lee,Kirk | 5,305.00 | 9.6% |
| Cendana,Benit | 5,210.00 | 9.4% |
| Dowden, John | 4,130.00 | 7.5% |
| Ruff, Bryan | 4,115.00 | 7.5% |
| Hopkins Chiropractic | 3,850.00 | 7% |
| Burt,Jon | 2,275.00 | 4.1% |
| Bolinski, Margaret | 1,762.50 | 3.2% |

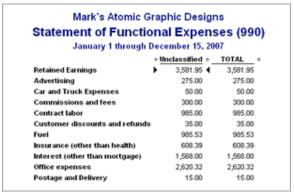
Example G: Biggest Donors / Grants Report

| Mark's At | omic Grap | hic Desig | ıns | |
|-----------------------------------|-----------------------------|--------------------|------------|------------|
| Statement | of Finan | cial Pos | sition | |
| As o | f December | 15, 2007 | | |
| | | | + 5 Chappe | + % Change |
| ASSETS | - 444 13(4) | - 644 13444 | - Fernange | - cominge |
| Current Assets | | | | |
| Checking Savings | | | | |
| Checking | 15,483.43 | 4 15,710.69 | -235.26 | -1.5% |
| Savings | 16,507.13 | 20,500.00 | -3,992.87 | -19.5% |
| Total Checking Savings | 31,990.56 | 36,218.69 | -4,228.13 | -11.7% |
| Accounts Receivable | | | | |
| Accounts Receivable | 20,384.70 | 0.00 | 20,384.70 | 100.0% |
| Total Accounts Receivable | 20,384.70 | 0.00 | 20,384.70 | 100.0% |
| Other Current Assets | | | | |
| Cash on Hand | 1,062.00 | -2,000.00 | 3,062.00 | 153.1% |
| Undeposited Funds | 4,732.50 | 0.00 | 4,732.50 | 100.0% |
| Total Other Current Assets | 5,794.50 | | 7,794.50 | |

Example H: Statement of Financial Position

Nonprofit Specific Reports

| Report Name | What It Answers |
|---|---|
| Biggest Donors / Grants | Who are my biggest donors and what were their total contributions? |
| Budget vs. Actual by Donors / Grants | How much money was contributed by each donor, and how much of that money has been spent versus what was budgeted? |
| Budget vs. Actual by Program / Projects | How much money was contributed to and spent on each program versus what was budgeted? |
| Donors / Grants Summary | How much money was contributed by each donor or grant and how much of that money has been spent? |
| Programs / Projects Summary | How much money was contributed to and spent on each program? |
| Statement of Financial Income & Expense | What money came in (income) and how it was spent (expense)? |
| Statement of Financial Position | What is the financial position of my organization at any point in time? |
| Statement of Functional Expenses (990) | What are my expenses and how can I show that information to my board, major donors, and other important funders? |



Example I: Statement of Functional Expenses (990)



Professional Services Edition (17 Additional Reports)

Perfect for Consultants, Engineers, Architects, Attorneys, Designers, Ad Agencies, and more.

| Source Name | Date | Memo | Amount |
|------------------------------------|------------|---------------|---------|
| lingey Health Care Project #05 | | | |
| Brenda's Connectors | 11/11/2007 | Reimbursement | 48.00 |
| Brenda's Connectors | 11/28/2007 | Reimbursement | 30.00 |
| Graham, Jonathan | 11/02/2007 | Direct Labor | 52.11 |
| Graham, Jonathan | 11/02/2007 | Direct Labor | 208.33 |
| Graham, Jonathan 🦷 | 11/02/2007 | Direct Labor | 156.25 |
| Graham, Jonathan | 11/02/2007 | Direct Labor | 520.83 |
| Graham, Jonathan | 11/02/2007 | Direct Labor | 2.92 |
| Graham, Jonathan | 11/02/2007 | Direct Labor | 11.74 |
| Graham, Jonathan Total Project #05 | 11/02/2007 | Direct Labor | 1030.18 |
| Total Tingey Healthcare | | | 1030.18 |

| Project Status | | | | | |
|---|-------------|------------------|------------------|--|--|
| Customer | Status | Туре | Projected End | | |
| Bowden Company | | | | | |
| Bowden Company: Project #4 Karen Peacock | In Progress | Fee for Services | 05/07 | | |
| Karen Peacock: Project #1 | Closed | Fee for Services | 02/06 | | |
| Karen Peacock: Project #2 Tingey Health | Closed | Fee for Services | 03/06 | | |
| Tingey Health: Project #5 Hamby Imaging | In Progress | Fee for Services | 08/07 | | |
| Hamby Imaging: Project #1 | Awarded | Contract | 11/07 | | |

Example J: Project Costs Detail

Example K: Project Status

Projects

| Report Name | What It Answers |
|-------------------------------------|--|
| Project Costs Detail | What expenses has my company incurred for each project? |
| Unbilled Expenses by Project | What expenses incurred for each project haven't been billed? |
| Expenses Not Assigned to Projects | What expenses haven't been assigned to a customer or project? |
| Billed vs. Proposal by Project | How well did estimated income match actual income for each project? |
| Open Balances by Customer / Project | Which invoices or statement charges haven't been paid, and when are they due? |
| A/R Aging Detail by Class | For each class (for example, for each partner), which invoices or statement charges are due and overdue? |
| Project Status | What is the status of all active projects? |
| Project Contact List | What is the contact information and balance for each customer or project? |

Billed / Unbilled Hours

| Report Name | What It Answers |
|--|--|
| Billed / Unbilled Hours by Person | How much time has each employee or subcontractor worked? What is the billable status of that time? |
| Billed / Unbilled Hours by Person & Project | How much time has each employee or subcontractor spent on each project? What is the billable status of that time? |
| Billed / Unbilled Hours by Person & Activity | How much time has each employee or subcontractor spent on each job and item? What is the billable status of that time? |



Job Costs & Bills

| Report Name | What It Answers |
|--------------------------------------|--|
| Job Costs by Vendor & Job Summary | What are my company's job-related expenses for each vendor, subtotaled by job? |
| Job Costs by Vendor & Job Detail | What are my company's job-related expenses for each vendor, subtotaled by job? What are the transactions for those expenses? |
| Job Costs by Job & Vendor Summary | What are my company's job-related expenses for each job, subtotaled by vendor? |
| Job Costs by Job & Vendor Detail | What are my company's job-related expenses for each job, subtotaled by vendor? What are the transactions for those expenses? |
| Cost to Complete by Job Summary | What is the expected cost to complete all of my jobs? How much is each job over or under estimate? |
| Cost to Complete by Job Detail | What is the expected cost to complete a particular job, and what should it cost to complete each item of that job? How much is each item over or under estimate? |

| | Billed | Unbilled | Not Billable | Nov 07 |
|------------------|--------|----------|--------------|--------|
| Chapman, Natalie | 84.00 | 0.00 | 92.00 | 176.00 |
| Graham, Jonathan | 80.00 | 0.00 | 0.00 | 80.00 |
| Wood, Deborah | 79.00 | 0.00 | 125.00 | 204.00 |
| TOTAL | 243.00 | 0.00 | 217.00 | 460.00 |
| 5 | | | | |

Example L: Billed / Unbilled Hours by Person



Retail Edition (10 Additional Reports)

Designed specifically to help retailers manage sales, inventory and customer information.

| Profit & | Loss Mon | thly Comp | oarison | |
|---------------|------------|------------|--|-------|
| | Nov 31, 07 | Dec 31, 07 | \$ Chg | % Chg |
| Income | | | All the same of th | |
| Sales | 48,228.55 | 63,234.78 | 15,006.23 | 31.1% |
| Total Income | 48,228.55 | 63,234.78 | 15,006.23 | 31.1% |
| COGS | | | | |
| COGS | 26,525.70 | 33,514.43 | 6,988.73 | 26.3% |
| Total CO GS | 26,525.70 | 33,514.43 | 6,988.73 | 26.3% |
| Gross Profit | 21,702.85 | 29,720.35 | 8,017.50 | 36.9% |
| Expense | | | | |
| Payroll | 18,326.85 | 25,293.91 | 6,967.06 | 38.0% |
| Total Expense | 18,326.85 | 25,293.91 | 6,967.06 | 38.0% |
| Net Income | 3,376.00 | 4,426.43 | 1,050.44 | 31.1% |

| Example M | · Profi | t & Loss | Monthly | Comparison |
|-------------|---------|----------|-------------|------------|
| Example IVI | | | IVIOLICITIY | Companioon |

| | Jan 07 | Feb 07 | Mar 07 | TOTAL |
|----------------|----------|----------|----------|-----------|
| Chidester, Jim | 45.00 | 1,564.00 | 1,684.00 | 3,293.00 |
| Lamb, Brad | 369.00 | 687.00 | 98.00 | 1,154.00 |
| Lee, Laurel | 357.00 | 0.00 | 346.00 | 703.00 |
| Lucchini, Bill | 400.00 | 0.00 | 314.00 | 714.00 |
| Nguyen, Tuan | 584.00 | 786.00 | 0.00 | 1,370.00 |
| Rice, Linda | 2,897.00 | 1,305.00 | 489.00 | 4,691.00 |
| TOTAL | 4,652.00 | 4,342.00 | 2,931.00 | 11,925.00 |

Example N: Monthly Sales by Customer

Company & Financial

| Report Name | What It Answers |
|----------------------------------|---|
| Profit & Loss Monthly Comparison | How does my company's profit and loss for this month compare to last month? |
| Balance Sheet Monthly Comparison | How does my company's balance sheet compare to last month? Is my company's financial condition improving? |

Sales

| Report Name | What It Answers |
|--------------------------------|--|
| Sales Graph | Which month has the highest sales revenue? Which items, customers, or sales reps bring in the most income? |
| Monthly Sales by Customer | If my company tracks sales by customer, who were the best customers and what was their sales activity over the last fiscal year? |
| Gross Margin by Inventory Item | If my company records each sales transaction, what is its gross margin for each inventory item? |

Customers & Receivables

| Report Name | What It Answers |
|--------------------------------------|--|
| Customer Payments by Payment Item | What methods are my customers using to provide payment? What are the monthly payments trends from the past year? |
| Estimates by Customer | What outstanding estimates does my company have for each customer? |



Vendors

| Report Name | What It Answers |
|--------------------------------|--|
| Bills by Due Date | What bills are due and when? Which bills are due first? |
| Sales Tax Liability | For my company's total sales, how much is taxable, at what rate, and how much sales tax is currently due to be paid? |
| Purchase Volume by Vendor | From which vendors does my company purchase the most goods? |
| Vendor Returns Summary | Which vendors generate the largest volume of returned goods? |
| Vendor Returns Detail | What goods are most commonly returned to each vendor? |
| Open Purchase Orders by Vendor | What are the open purchase orders, by vendor? |
| Accounts Payable Graph | For the total amount owed to vendors, what proportion of that amount is overdue? |

| | Jan 19, 07 |
|---------------------|------------|
| Carr Computers | 321 |
| Duncan Distributors | 189 |
| Karpas Games | 1,756.00 |
| Mullen Merchanidse | 654 |
| Pace Electronics | 135 |
| Sierra Software | C |

Example O: Vendor Returns Summary

